

Reframing the Conversation:


Aligning Litigators and eDiscovery Professionals

Litigators and eDiscovery teams take different routes, but they're ultimately driving toward the same destination: a favorable case outcome that's defensible and efficient. Their priorities just differ along the way.

Same case, Different Priorities



Want the complete picture?

 [Download the free eBook](#) to start building stronger conversations today.

Reframe Your Next eDiscovery Conversation:

- Start with strategy. What are we trying to prove? Let that guide the workflow.
- Speak in outcomes. Ditch the jargon and focus on timing, risk, and results.
- Align on process early. Hold conversations about budget, hold scope, and custodians before things go sideways.
- Translate tech. Use plain English to explain AI, TAR, or analytics - what it does, why it matters.

Success here looks like:

- ✓ Discovery protocols that are judge-ready, not just technically sound.
- ✓ Production timelines that don't surprise anyone
- ✓ Legal holds that stand up to scrutiny
- ✓ Partners who speak the same language - even if their tools are different